



## Apple Education Licensing Program (AELP)

Education, Collegiate Purchase Program Premier

**January 19, 2012**

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### Apple Education Licensing Program – Software Licensing and Maintenance

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Apple Education Licensing Program (AELP) is designed to make Apple software updates simple and convenient, with annual payments to keep costs consistent year after year. AELP offers products that combine software licensing with software maintenance for the institution to cover institutionally-owned or institutionally-leased computers, and, optionally, for higher education institutions to cover enrolled students. Education institutions may also choose to include faculty- and staff-owned computers in their institution installed base so that faculty and staff can work at home with up-to-date software.

#### **Licenses are sold in bundles**

AELP is sold in bundles of licenses. Purchase the mix of bundles required to cover your total installed base of Mac computers. For the purposes of AELP, an institution's "installed base" is defined as the number of systems acquired through purchase or lease over the past four years that are still in service.

For example: To cover an installed base of 143 computers with Mac Software Collection, purchase the following quantities of license bundles:

(1) 100-license bundle and (2) 25-license bundles, for a total of 150 licenses.

#### **Purchase requirements for License and Maintenance products:**

##### First year enrollment

First year enrollment for License and Maintenance products requires the purchase of First Year Enrollment bundles that include:

(1) annual license fee, (1) one-time enrollment fee for the first year (equal to 10% of the annual license fee) and a media set or content redemption code(s).

*NOTE: Each school, school district, college or university, is required to purchase a separate First Year Enrollment bundle for each first-time purchase of a License and Maintenance product.*

##### Renewals and Late Fees

To renew a License and Maintenance product in subsequent years, within the term of the agreement, customers will purchase only the annual license fee. Renewing after an agreement has lapsed for more than one month will require the payment of Late Fees equal to 1/12th of the annual license fee for each month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month license fee.

#### **Purchase requirements for all licensing products:**

Each product may have additional purchase requirements, such as minimum quantities, or a requirement to cover a specific portion of the installed base of eligible end users. Please review each product for additional purchase requirements (below) before submitting an order.

*NOTE: Volume License products that do not include Software Maintenance (FileMaker Bento and QuickTime Pro Keys) do not require the purchase of initial license coverage and are not subject to late fees.*

#### **How to order**

Contact your Apple Education Sales Representative at 1-800-800-APPL (2775) for a custom quote.

#### **Purchase orders for all products may be submitted to:**

Apple  
Attn: Apple Education Sales Support  
12545 Riata Vista Circle  
Mail Stop: 198-3ED  
Austin, TX 78727-6524  
Phone: 1-800-800-2775; Fax: 1-888-777-6907

#### **For more information**

Visit [www.apple.com/education/licensingprogram](http://www.apple.com/education/licensingprogram) for more information on education software licensing products.

#### **IMPORTANT NOTES:**

- **Purchase orders for AELP RENEWAL products may only contain AELP products (orders may not include other hardware or services)**
- **Customer contact information must accompany each AELP order.** Contact information must include a license administrator or technical coordinator at the institution who will manage/distribute: (1) the license agreement and (2) any content codes sent by Apple as a result of software maintenance fulfillment. Recommendation: AELP orders should be requested to be emailed to the attention of the appropriate school contact.  
**Required contact information:** Account name (school, district or college), contact name and email address.  
**Recommendation:** AELP orders should be requested to be emailed to the attention of the school contact.
- **Requests to change or update customer contact information** should be submitted to your Apple Education Sales Representative at 1-800-800-APPL (2775).



# Apple Education Licensing Program (AELP)

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**January 19, 2012**

## Revisions to the October 24, 2011 Apple Education Licensing Program (AELP) Price List Effective January 19, 2012

### PRODUCTS ADDED TO THE PRICE LIST

|           |  |           |
|-----------|--|-----------|
| BH277LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (25 licenses)                               | 548.00    |
| BH278LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (100 licenses)                              | 1,978.00  |
| BH279LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (500 licenses)                              | 7,698.00  |
| BH280LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (25 licenses)                              | 823.00    |
| BH281LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (100 licenses)                             | 2,968.00  |
| BH282LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (500 licenses)                             | 11,548.00 |
| D6195Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)                           | 499.00    |
| D6197Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (100 licenses)                          | 1,799.00  |
| D6199Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (500 licenses)                          | 6,999.00  |
| D6196Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (25 licenses)                          | 749.00    |
| D6198Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (100 licenses)                         | 2,699.00  |
| D6200Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (500 licenses)                         | 10,499.00 |
| D6203Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)                         | 42.00     |
| D6207Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)                        | 150.00    |
| D6211Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)                        | 583.00    |
| D6205Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)                        | 62.00     |
| D6209Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses)                       | 225.00    |
| D6213Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses)                       | 875.00    |
| BH291LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (5 licenses)    | 548.00    |
| BH292LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (25 licenses)   | 2,198.00  |
| BH293LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (100 licenses)  | 8,248.00  |
| BH294LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (500 licenses)  | 38,498.00 |
| BH295LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (5 licenses)   | 823.00    |
| BH296LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (25 licenses)  | 3,298.00  |
| BH297LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (100 licenses) | 12,373.00 |
| BH298LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (500 licenses) | 57,748.00 |
| D6202Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (5 licenses)        | 499.00    |
| D6219Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)       | 1,999.00  |
| D6225Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (100 licenses)      | 7,499.00  |
| D6231Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (500 licenses)      | 34,999.00 |
| D6216Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (5 licenses)       | 749.00    |
| D6222Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (25 licenses)      | 2,999.00  |
| D6228Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (100 licenses)     | 11,249.00 |
| D6234Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (500 licenses)     | 52,499.00 |
| D6214Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (5 licenses)      | 42.00     |
| D6220Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)     | 167.00    |
| D6226Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)    | 625.00    |
| D6232Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)    | 2,917.00  |
| D6217Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (5 licenses)     | 62.00     |
| D6223Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)    | 250.00    |
| D6229Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses)   | 937.00    |
| D6235Z/A  | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses)   | 4,375.00  |
| BH283LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (5 licenses)                  | 273.00    |
| BH284LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (25 licenses)                 | 1,098.00  |
| BH285LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (100 licenses)                | 3,848.00  |
| BH286LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR</b> (500 licenses)                | 16,498.00 |
| BH287LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (5 licenses)                 | 412.00    |
| BH288LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (25 licenses)                | 1,648.00  |
| BH289LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (100 licenses)               | 5,773.00  |
| BH290LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR</b> (500 licenses)               | 24,748.00 |
| D6250Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (5 licenses)              | 249.00    |
| D6252Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)             | 999.00    |
| D6254Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (100 licenses)            | 3,499.00  |
| D6256Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (500 licenses)            | 14,999.00 |
| D6251Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (5 licenses)             | 375.00    |
| D6253Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (25 licenses)            | 1,499.00  |
| D6255Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (100 licenses)           | 5,249.00  |
| D6257Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (500 licenses)           | 22,499.00 |
| D6259Z/A  | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (5 licenses)            | 21.00     |



# Apple Education Licensing Program (AELP)

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| D6263Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)   | 83.00    |
| D6267Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)  | 292.00   |
| D6271Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)  | 1,250.00 |
| D6261Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (5 licenses)   | 31.00    |
| D6265Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)  | 125.00   |
| D6269Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses) | 437.00   |
| D6273Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses) | 1,875.00 |

### PRODUCTS REPRICED ON THE PRICE LIST

None

### PRODUCTS REMOVED FROM THE PRICE LIST

|           |  |
|-----------|--|
| BF570LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (25 licenses)            |
| BF571LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (100 licenses)           |
| BF572LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (500 licenses)           |
| BF573LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (25 licenses)           |
| BF574LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (100 licenses)          |
| BF575LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (500 licenses)          |
| BG265LL/A | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (25 licenses)        |
| BG266LL/A | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (100 licenses)       |
| BG267LL/A | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (500 licenses)       |
| BG268LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (25 licenses)       |
| BG269LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (100 licenses)      |
| BG270LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (500 licenses)      |
| D5219Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)       |
| D5220Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)      |
| D5221Z/A  | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)      |
| D5228Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)      |
| D5229Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses)     |
| D5230Z/A  | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses)     |
| MB963ZM/A | Aperture 3 Media Set   |
| MB962Z/A  | Aperture 3 Doc Set   |
| BF441LL/A | Logic Express License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (25 licenses)       |
| BF442LL/A | Logic Express License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (100 licenses)      |
| BF443LL/A | Logic Express License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (500 licenses)      |
| BF444LL/A | Logic Express License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (25 licenses)      |
| BF445LL/A | Logic Express License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (100 licenses)     |
| BF446LL/A | Logic Express License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (500 licenses)     |
| BG259LL/A | Logic Express License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (25 licenses)   |
| BG260LL/A | Logic Express License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (100 licenses)  |
| BG261LL/A | Logic Express License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (500 licenses)  |
| BG262LL/A | Logic Express License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (25 licenses)  |
| BG263LL/A | Logic Express License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (100 licenses) |
| BG264LL/A | Logic Express License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (500 licenses) |
| MB793ZM/A | Logic Express 9 Media Set  |
| BF461LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (5 licenses)         |
| BF462LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (25 licenses)        |
| BF463LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (100 licenses)       |
| BF464LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (500 licenses)       |
| BF465LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (5 licenses)        |
| BF466LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (25 licenses)       |
| BF467LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (100 licenses)      |
| BF468LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (500 licenses)      |
| BG279LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (5 licenses)     |
| BG280LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (25 licenses)    |
| BG281LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (100 licenses)   |
| BG282LL/A | Logic Studio License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL†</b> (500 licenses)   |
| BG283LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (5 licenses)    |
| BG284LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (25 licenses)   |
| BG285LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (100 licenses)  |
| BG286LL/A | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL†</b> (500 licenses)  |
| D5314Z/A  | Logic Studio License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (5 licenses)    |
| D5255Z/A  | Logic Studio License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)   |
| D5256Z/A  | Logic Studio License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)  |



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| D5257Z/A  | Logic Studio License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)  |
| D5317Z/A  | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (5 licenses)   |
| D5264Z/A  | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)  |
| D5265Z/A  | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses) |
| D5266Z/A  | Logic Studio License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses) |
| MB802ZM/A | Logic Studio Media Set   |
| MB801Z/A  | Logic Studio Doc Set   |



# Apple Education Licensing Program (AELP)

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### Mac Software Collection

Mac Software Collection License and Maintenance provides institutions with licensing and 12-months of software maintenance for the latest versions of OS X, iLife and iWork. Upon completion of your License and Maintenance order, you will receive a copy of a license agreement via email.

#### Mac Software Collection Purchase Requirements:

- **Mac Software Collection for Institutions** must be purchased to cover 100 percent of Mac computers in your installed base, and may include faculty and staff at-home systems that are used explicitly for school purposes. For the purposes of AELP, an institution's "installed base" is defined as the number of systems acquired through purchase or lease over the past four years that are still in service.  
*NOTE: For institution licensing, a single content redemption code for OS X Lion is issued and is redeemable by the institution from the Mac App Store.*
- **Mac Software Collection for Higher Education Students** must be purchased to cover 100 percent of Mac computers owned by students of your institution for personal, non-commercial use.  
*NOTE: For student licensing, unique content redemption codes for OS X Lion are issued for each license purchased (one code per student). The content codes are distributed by the institution to students for redemption by the students from the Mac App Store.*

#### First Year Enrollment

|              |           |   |            |
|--------------|-----------|---|------------|
| Institution  | BG976LL/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (25 licenses)  | 988.00     |
|              | BG977LL/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (100 licenses)   | 3,848.00   |
|              | BG978LL/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (500 licenses)   | 16,498.00  |
|              | BF879LL/A | <b>Supplemental FIRST YEAR</b> Mac SW Coll. & 12 mos. Maint. for 500-license Institution bundle** (25 licenses)<br><i>Supplemental licenses for the 500-license FIRST YEAR Institution bundle (BF879LL/A) may only be purchased at the same time as BG978LL/A which is a prerequisite for purchasing these Supplemental licenses.</i>                 | 823.00     |
|              | BG979LL/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (2,000 licenses)   | 54,998.00  |
|              | BF878LL/A | <b>Supplemental FIRST YEAR</b> Mac SW Coll. licenses & 12 mos. Maint. for 2,000-license Institution bundle** (100 licenses)<br><i>Supplemental licenses for the 2,000-license FIRST YEAR Institution bundle (BF878LL/A) may only be purchased at the same time as BG979LL/A which is a prerequisite for purchasing these Supplemental licenses.</i>   | 2,748.00   |
|              | BG980LL/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (10,000 licenses)  | 219,998.00 |
|              | BF877LL/A | <b>Supplemental FIRST YEAR</b> Mac SW Coll. licenses & 12 mos. Maint. for 10,000-license Institution bundle** (100 licenses)<br><i>Supplemental licenses for the 10,000-license FIRST YEAR Institution bundle (BF877LL/A) may only be purchased at the same time as BG980LL/A which is a prerequisite for purchasing these Supplemental licenses.</i> | 2,198.00   |
| HiEd Student | BG991LL/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (25 licenses)   | 1,648.00   |
|              | BG992LL/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (100 licenses)  | 6,598.00   |
|              | BG993LL/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (500 licenses)  | 27,498.00  |
|              | BF882LL/A | <b>Supplemental FIRST YEAR</b> Mac SW Coll. & 12 mos. Maint. for 500-lic. HiEd Student bundle** (25 licenses)<br><i>Supplemental licenses for the 500-license FIRST YEAR HiEd Student bundle (BF882LL/A) may only be purchased at the same time as BG993LL/A which is a prerequisite for purchasing these Supplemental licenses.</i>                  | 1,373.00   |
|              | BG994LL/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (2,000 licenses)  | 93,498.00  |
|              | BF881LL/A | <b>Supplemental FIRST YEAR</b> Mac SW Coll. licenses & 12 mos. Maint. for 2,000-lic. HiEd Student bundle** (100 licenses)<br><i>Supplemental licenses for the 2,000-license FIRST YEAR HiEd Student bundle (BF881LL/A) may only be purchased at the same time as BG994LL/A which is a prerequisite for purchasing these Supplemental licenses.</i>    | 4,673.00   |
|              | BG995LL/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (10,000 licenses)   | 373,998.00 |
|              | BF880LL/A | <b>Supplemental FIRST YEAR</b> Mac SW Coll. licenses & 12 mos. Maint. for 10,000-lic. HiEd Student bundle** (100 licenses)<br><i>Supplemental licenses for the 10,000-license FIRST YEAR HiEd Student bundle (BF880LL/A) may only be purchased at the same time as BG995LL/A which is a prerequisite for purchasing these Supplemental licenses.</i>  | 3,738.00   |

\* First year **institution** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) Mac Software Collection Media Set (iLife and iWork), and (1) OS X 10.7 Lion content code for the institution to redeem from the Mac App Store.

\* First year **student** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) Mac Software Collection Media Set (iLife and iWork), and (1) OS X 10.7 Lion content code for EACH student to redeem from the Mac App Store.

\*\* Supplemental First year enrollment includes (1) annual license fee and (1) one-time enrollment fee (equal to 10% of the annual license fee).



# Apple Education Licensing Program (AELP)

## Education, Collegiate Purchase Program Premier

**January 19, 2012**

### Annual Renewal (for existing AELP customers only)

Existing AELP Mac Software Collection customers renew license and maintenance coverage by purchasing an Annual Renewal license for their installed base. *Renewing after an agreement has lapsed for more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Monthly Late Fee" section for more information.*

|              |          |   |            |
|--------------|----------|---|------------|
| Institution  | D5142Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)   | 899.00     |
|              | D5143Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (100 licenses)  | 3,499.00   |
| Institution  | D5144Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (500 licenses)  | 14,999.00  |
|              | D5663Z/A | <b>Supplemental ANNUAL RENEWAL</b> Mac SW Coll. licenses & 12 mos. Maint. for 500-license Institution bundle (25 licenses)<br><i>Supplemental licenses for the 500-license ANNUAL RENEWAL Institution bundle (D5663Z/A) may only be purchased at the same time as D5144Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>          | 749.00     |
| Institution  | D5145Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (2,000 licenses)  | 49,999.00  |
|              | D5664Z/A | <b>Supplemental ANNUAL RENEWAL</b> Mac SW Coll. licenses & 12 mos. Maint. for 2,000-license Institution bundle (100 licenses)<br><i>Supplemental licenses for the 2,000-license ANNUAL RENEWAL Institution bundle (D5664Z/A) may only be purchased at the same time as D5145Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>     | 2,499.00   |
| Institution  | D5146Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (10,000 licenses)   | 199,999.00 |
|              | D5665Z/A | <b>Supplemental ANNUAL RENEWAL</b> Mac SW Coll. licenses & 12 mos. Maint. for 10,000-license Institution bundle (100 licenses)<br><i>Supplemental licenses for the 10,000-license ANNUAL RENEWAL Institution bundle (D5665Z/A) may only be purchased at the same time as D5665Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>   | 1,999.00   |
| HiEd Student | D5167Z/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (25 licenses)  | 1,499.00   |
|              | D5168Z/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (100 licenses)   | 5,999.00   |
| HiEd Student | D5169Z/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (500 licenses)   | 24,999.00  |
|              | D5672Z/A | <b>Supplemental ANNUAL RENEWAL</b> Mac SW Coll. licenses & 12 mos. Maint. for 500-license HiEd Student bundle (25 licenses)<br><i>Supplemental licenses for the 500-license ANNUAL RENEWAL HiEd Student bundle (D5672Z/A) may only be purchased at the same time as D5169Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>        | 1,249.00   |
| HiEd Student | D5170Z/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (2,000 licenses)   | 84,999.00  |
|              | D5673Z/A | <b>Supplemental ANNUAL RENEWAL</b> Mac SW Coll. licenses & 12 mos. Maint. for 2,000-license HiEd Student bundle (100 licenses)<br><i>Supplemental licenses for the 2,000-license ANNUAL RENEWAL HiEd Student bundle (D5673Z/A) may only be purchased at the same time as D5170Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>   | 4,249.00   |
| HiEd Student | D5171Z/A | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (10,000 licenses)  | 339,999.00 |
|              | D5674Z/A | <b>Supplemental ANNUAL RENEWAL</b> Mac SW Coll. licenses & 12 mos. Maint. for 10,000-license HiEd Student bundle (100 licenses)<br><i>Supplemental licenses for the 10,000-license ANNUAL RENEWAL HiEd Student bundle (D5674Z/A) may only be purchased at the same time as D5171Z/A which is a prerequisite for purchasing these Supplemental licenses.</i> | 3,399.00   |

### Monthly Late Fees (for existing AELP customers renewing after an AELP agreement has lapsed)

*AELP customers have up until one month after an AELP agreement has lapsed to renew without incurring a late fee. However, renewing after an agreement has lapsed more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month or partial month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Annual Renewal" section for more information.*

|             |          |  |          |
|-------------|----------|--|----------|
| Institution | D5157Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)  | 75.00    |
|             | D5158Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)   | 292.00   |
| Institution | D5159Z/A | Mac Software Collection License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)   | 1,250.00 |
|             | D5666Z/A | <b>Supplemental MONTHLY LATE FEE</b> Mac SW Coll. licenses & 12 mos. Maint. for 500-license Institution bundle (25 licenses)<br><i>Supplemental licenses for the 500-license MONTHLY LATE FEE Institution bundle (D5666Z/A) may only be purchased at the same time as D5159Z/A which is a prerequisite for purchasing these Supplemental licenses.</i> | 62.00    |



## Apple Education Licensing Program (AELP)

### Education, Collegiate Purchase Program Premier

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|                  |   |   |           |
|------------------|---|---|-----------|
| D5160Z/A         | Mac Software Collection License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (2,000 licenses)  | 4,167.00  |           |
| D5667Z/A         | <b>Supplemental MONTHLY LATE FEE</b> Mac SW Coll. licenses & 12 mos. Maint. for 2,000-license Institution bundle (100 licenses)<br><i>Supplemental licenses for the 2,000-license MONTHLY LATE FEE Institution bundle (D5667Z/A) may only be purchased at the same time as D5160Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>   | 208.00  |           |
| D5161Z/A         | Mac Software Collection License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (10,000 licenses)   | 16,667.00   |           |
| D5668Z/A         | <b>Supplemental MONTHLY LATE FEE</b> Mac SW Coll. licenses & 12 mos. Maint. for 10,000-license Institution bundle (100 licenses)<br><i>Supplemental licenses for the 10,000-license MONTHLY LATE FEE Institution bundle (D5668Z/A) may only be purchased at the same time as D5161Z/A which is a prerequisite for purchasing these Supplemental licenses.</i> | 166.00  |           |
| HiEd Student     | D5172Z/A  | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)  | 125.00    |
|                  | D5173Z/A  | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses)   | 500.00    |
|                  | D5174Z/A  | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses)   | 2,083.00  |
|                  | D5675Z/A  | <b>Supplemental MONTHLY LATE FEE</b> Mac SW Coll. licenses & 12 mos. Maint. for 500-license HiEd Student bundle (25 licenses)<br><i>Supplemental licenses for the 500-license MONTHLY LATE FEE HiEd Student bundle (D5675Z/A) may only be purchased at the same time as D5174Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>        | 104.00    |
|                  | D5175Z/A  | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (2,000 licenses)   | 7,083.00  |
|                  | D5676Z/A  | <b>Supplemental MONTHLY LATE FEE</b> Mac SW Coll. licenses & 12 mos. Maint. for 2,000-license HiEd Student bundle (100 licenses)<br><i>Supplemental licenses for the 2,000-license MONTHLY LATE FEE HiEd Student bundle (D5676Z/A) may only be purchased at the same time as D5175Z/A which is a prerequisite for purchasing these Supplemental licenses.</i>   | 354.00    |
|                  | D5176Z/A  | Mac Software Collection License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (10,000 licenses)  | 28,333.00 |
|                  | D5677Z/A  | <b>Supplemental MONTHLY LATE FEE</b> Mac SW Coll. licenses & 12 mos. Maint. for 10,000-license HiEd Student bundle (100 licenses)<br><i>Supplemental licenses for the 10,000-license MONTHLY LATE FEE HiEd Student bundle (D5677Z/A) may only be purchased at the same time as D5176Z/A which is a prerequisite for purchasing these Supplemental licenses.</i> | 283.00    |
| <b>Media Set</b> |   |   |           |
| Media Set        | MD233ZM/A   | Mac Software Collection Media Set<br><i>Includes one media set for each: iLife and iWork</i>  | 15.00     |



# Apple Education Licensing Program (AELP)

## Education, Collegiate Purchase Program Premier

**January 19, 2012**

### OS X Server (Unlimited Client)

#### OS X Server Purchase Requirements:

- OS X Server Software may be purchased as needed to cover Mac computers in your installed base qualified to run this software. OS X Server is licensed per server (physical or virtualized) and supports an unlimited number of clients per license.

**CONTENT REDEMPTION CODES:** OS X Lion Server requires installation of OS X Lion (client). Therefore, each purchase of OS X Lion Server AELP will receive two content redemption codes: (1) code for OS X Lion Server and (1) code for OS X Lion (client). Content codes are redeemable from the Mac App Store.

**Example:** A purchase of 125 licenses (one 25-license bundle and one 100-license bundle) will include two content redemption codes: (1) for OS X Lion Server and (1) for OS X Lion (client).

Upon completion of your order, you will receive a document via email containing the content redemption codes which must be redeemed by the institution from the Mac App Store for each computer for which the license was purchased.

#### First Year Enrollment

|             |           |  |          |
|-------------|-----------|--|----------|
| Institution | BG996LL/A | OS X Server License & 12 months Maintenance - Institution, <b>FIRST YEAR*</b> (5 licenses)   | 109.00   |
|             | BG997LL/A | OS X Server License & 12 months Maintenance - Institution, <b>FIRST YEAR*</b> (25 licenses)  | 494.00   |
|             | BG998LL/A | OS X Server License & 12 months Maintenance - Institution, <b>FIRST YEAR*</b> (100 licenses) | 1,649.00 |

\* First year enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) OS X Server 10.7 Lion content redemption code, and (1) OS X 10.7 Lion (client) content redemption code. Content codes are redeemable from the Mac App Store.

#### Annual Renewal (for existing AELP customers only)

Existing AELP OS X Server customers renew license and maintenance coverage by purchasing an Annual Renewal license for their installed base.

*Renewing after an agreement has lapsed for more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Monthly Late Fee" section for more information.*

|             |          |   |          |
|-------------|----------|---|----------|
| Institution | D6038Z/A | OS X Server License & 12 months Maintenance - Institution, <b>ANNUAL RENEWAL</b> (5 licenses)   | 99.00    |
|             | D6039Z/A | OS X Server License & 12 months Maintenance - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)  | 449.00   |
|             | D6040Z/A | OS X Server License & 12 months Maintenance - Institution, <b>ANNUAL RENEWAL</b> (100 licenses) | 1,499.00 |

#### Monthly Late Fees (for existing AELP customers renewing after an AELP agreement has lapsed)

*AELP customers have up until one month after an AELP agreement has lapsed to renew without incurring a late fee. However, renewing after an agreement has lapsed more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month or partial month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Annual Renewal" section for more information.*

|             |          |   |        |
|-------------|----------|---|--------|
| Institution | D6041Z/A | OS X Server License & 12 months Maintenance - Institution, <b>MONTHLY LATE FEE</b> (5 licenses)   | 8.00   |
|             | D6042Z/A | OS X Server License & 12 months Maintenance - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)  | 37.00  |
|             | D6043Z/A | OS X Server License & 12 months Maintenance - Institution, <b>MONTHLY LATE FEE</b> (100 licenses) | 125.00 |



# Apple Education Licensing Program (AELP)

## Education, Collegiate Purchase Program Premier

**January 19, 2012**

### Apple Remote Desktop (Unlimited Managed Systems)

#### Apple Remote Desktop AELP (Unlimited Managed Systems) Purchase Requirements:

- Apple Remote Desktop AELP may be purchased as needed to cover Mac computers in your installed base qualified to run this software. Apple Remote Desktop is licensed per administrative system and supports an unlimited number of managed systems per license.

**CONTENT REDEMPTION CODES:** Apple Remote Desktop AELP includes a unique content redemption code for each license purchased.

Content codes are redeemable from the Mac App Store.

**Example:** A purchase of 125 licenses (one 25-license bundle and one 100-license bundle) will include 125 unique content redemption codes.

Upon completion of an order, the institution will receive a document via email containing a license agreement and content redemption codes.

#### First Year Enrollment

|             |           |   |          |
|-------------|-----------|---|----------|
| Institution | BH123LL/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>FIRST YEAR*</b> (25 licenses)  | 548.00   |
|             | BH124LL/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>FIRST YEAR*</b> (100 licenses) | 1,978.00 |
|             | BH125LL/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>FIRST YEAR*</b> (500 licenses) | 7,698.00 |

\* First year enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), and (1) unique content code for each license purchased for the institution to redeem from the Mac App Store.

#### Annual Renewal (for existing AELP customers only)

Existing AELP Apple Remote Desktop customers renew license and maintenance coverage by purchasing an Annual Renewal license for their installed base.

*Renewing after an agreement has lapsed for more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Monthly Late Fee" section for more information.*

|             |          |  |          |
|-------------|----------|--|----------|
| Institution | D6079Z/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)  | 499.00   |
|             | D6080Z/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>ANNUAL RENEWAL</b> (100 licenses) | 1,799.00 |
|             | D6081Z/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>ANNUAL RENEWAL</b> (500 licenses) | 6,999.00 |

#### Monthly Late Fees (for existing AELP customers renewing after an AELP agreement has lapsed)

*AELP customers have up until one month after an AELP agreement has lapsed to renew without incurring a late fee. However, renewing after an agreement has lapsed more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month or partial month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Annual Renewal" section for more information.*

|             |          |  |        |
|-------------|----------|--|--------|
| Institution | D6082Z/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)  | 42.00  |
|             | D6083Z/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>MONTHLY LATE FEE</b> (100 licenses) | 150.00 |
|             | D6084Z/A | Apple Remote Desktop (Unlimited Managed Systems) Administrator License & 12 months Maintenance - Institution, <b>MONTHLY LATE FEE</b> (500 licenses) | 583.00 |



# Apple Education Licensing Program (AELP)

## Education, Collegiate Purchase Program Premier

**January 19, 2012**

### Aperture

#### Aperture AELP Purchase Requirements:

- **Aperture AELP for Institutions** may be purchased for a K-12 district or individual school, but must cover 100% of the owned or leased Macs which will have the software installed. Higher Education may purchase for the institution or for an individual department, but must cover 100% of the owned or leased Macs used for instructional purposes by the institution or individual department that require Aperture.
- **Aperture AELP for Higher Education Students** may be purchased by the Higher Education Institution or a department to cover 100% of the student-owned computer within the institution or department that require Aperture.

**CONTENT REDEMPTION CODES:** Aperture AELP (for Institution and for Higher Education Students) includes a unique content redemption code for each license purchased. All content codes are redeemable from the Mac App Store.

**Example:** A purchase of 125 licenses (one 25-license bundle and one 100-license bundle) will include 125 unique content redemption codes.

**Note:** Higher Education Student content redemption codes are to be assigned by the institution to EACH student for which a license was purchased.

Upon completion of an order, the institution will receive a document via email containing a license agreement and content redemption codes.

#### First Year Enrollment

|              |           |   |           |
|--------------|-----------|---|-----------|
| Institution  | BH277LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (25 licenses)   | 548.00    |
|              | BH278LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (100 licenses)  | 1,978.00  |
|              | BH279LL/A | Aperture License & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (500 licenses)  | 7,698.00  |
| HiEd Student | BH280LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (25 licenses)  | 823.00    |
|              | BH281LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (100 licenses) | 2,968.00  |
|              | BH282LL/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (500 licenses) | 11,548.00 |

\* First year **institution** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) unique content code for each license purchased for the institution to redeem from the Mac App Store.

\* First year **student** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) unique content code for each license purchased for EACH student to redeem from the Mac App Store.

#### Annual Renewal (for existing AELP customers only)

Existing Aperture AELP customers renew license and maintenance coverage by purchasing an Annual Renewal license for their installed base.

*Renewing after an agreement has lapsed for more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Monthly Late Fee" section for more information.*

|              |          |  |           |
|--------------|----------|--|-----------|
| Institution  | D6195Z/A | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)   | 499.00    |
|              | D6197Z/A | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (100 licenses)  | 1,799.00  |
|              | D6199Z/A | Aperture License & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (500 licenses)  | 6,999.00  |
| HiEd Student | D6196Z/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (25 licenses)  | 749.00    |
|              | D6198Z/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (100 licenses) | 2,699.00  |
|              | D6200Z/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (500 licenses) | 10,499.00 |

#### Monthly Late Fees (for existing AELP customers renewing after an AELP agreement has lapsed)

*AELP customers have up until one month after an AELP agreement has lapsed to renew without incurring a late fee. However, renewing after an agreement has lapsed more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month or partial month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Annual Renewal" section for more information.*

|              |          |  |        |
|--------------|----------|--|--------|
| Institution  | D6203Z/A | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)   | 42.00  |
|              | D6207Z/A | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)  | 150.00 |
|              | D6211Z/A | Aperture License & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)  | 583.00 |
| HiEd Student | D6205Z/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)  | 62.00  |
|              | D6209Z/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses) | 225.00 |
|              | D6213Z/A | Aperture License & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses) | 875.00 |



# Apple Education Licensing Program (AELP)

## Education, Collegiate Purchase Program Premier

**January 19, 2012**

### Final Cut AELP (including Final Cut Pro X, Motion and Compressor)

#### Final Cut AELP Purchase Requirements:

- **Final Cut AELP for Institutions** may be purchased for a K-12 district or individual school, but must cover 100% of the owned or leased Macs which will have the software installed. Higher Education may purchase for the institution or for an individual department, but must cover 100% of the owned or leased Macs used for instructional purposes by the institution or individual department that require Final Cut AELP licensing.
- **Final Cut AELP for Higher Education Students** may be purchased by the Higher Education Institution or a department to cover 100% of the student-owned computers within the institution or department that require Final Cut AELP licensing.

**CONTENT REDEMPTION CODES:** EACH Final Cut AELP (for Institution or for Higher Education Students) license includes three unique content redemption codes: (1) for Final Cut Pro X, (1) for Motion and (1) for Compressor. All content codes are redeemable from the Mac App Store.

**Example:** A purchase of 125 licenses (one 25-license bundle and one 100-license bundle) will include 125 unique content redemption codes for Final Cut Pro X and 125 unique content redemption codes for Motion and 125 unique content redemption codes for Compressor.

**Note:** Higher Education Student content redemption codes are to be assigned by the institution to EACH student for which a license was purchased.

Upon completion of an order, the institution will receive a document via email containing a license agreement and content redemption codes.

#### First Year Enrollment

|              |           |   |           |
|--------------|-----------|---|-----------|
| Institution  | BH291LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (5 licenses)    | 548.00    |
|              | BH292LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (25 licenses)   | 2,198.00  |
|              | BH293LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (100 licenses)  | 8,248.00  |
|              | BH294LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (500 licenses)  | 38,498.00 |
| HiEd Student | BH295LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (5 licenses)   | 823.00    |
|              | BH296LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (25 licenses)  | 3,298.00  |
|              | BH297LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (100 licenses) | 12,373.00 |
|              | BH298LL/A | Final Cut License (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (500 licenses) | 57,748.00 |

\* First year **institution** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) unique Final Cut Pro X content code for each license purchased, (1) unique Motion content code for each license purchased, and (1) unique Compressor content code for each license purchased. Content codes are redeemable by the institution from the Mac App Store.

\* First year **student** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) unique Final Cut Pro X content code for each license purchased, (1) unique Motion content code for each license purchased, and (1) unique Compressor content code for each license purchased. Content codes are assigned to EACH student by the institution and are redeemable from the Mac App Store.

#### Annual Renewal (for existing AELP customers only)

Existing Final Cut AELP customers renew license and maintenance coverage by purchasing an Annual Renewal license for their installed base.

*Renewing after an agreement has lapsed for more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Monthly Late Fee" section for more information.*

|              |          |  |           |
|--------------|----------|--|-----------|
| Institution  | D6202Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (5 licenses)    | 499.00    |
|              | D6219Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)   | 1,999.00  |
|              | D6225Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (100 licenses)  | 7,499.00  |
|              | D6231Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (500 licenses)  | 34,999.00 |
| HiEd Student | D6216Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (5 licenses)   | 749.00    |
|              | D6222Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (25 licenses)  | 2,999.00  |
|              | D6228Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (100 licenses) | 11,249.00 |
|              | D6234Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (500 licenses) | 52,499.00 |

#### Monthly Late Fees (for existing AELP customers renewing after an AELP agreement has lapsed)

*AELP customers have up until one month after an AELP agreement has lapsed to renew without incurring a late fee. However, renewing after an agreement has lapsed more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month or partial month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Annual Renewal" section for more information.*

|              |          |  |          |
|--------------|----------|--|----------|
| Institution  | D6214Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (5 licenses)    | 42.00    |
|              | D6220Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)   | 167.00   |
|              | D6226Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)  | 625.00   |
|              | D6232Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)  | 2,917.00 |
| HiEd Student | D6217Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (5 licenses)   | 62.00    |
|              | D6223Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)  | 250.00   |
|              | D6229Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses) | 937.00   |
|              | D6235Z/A | Final Cut (with Motion & Compressor) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses) | 4,375.00 |



# Apple Education Licensing Program (AELP)

## Education, Collegiate Purchase Program Premier

**January 19, 2012**

### Logic AELP (including Logic and Mainstage)

#### Logic AELP Purchase Requirements:

- **Logic AELP for Institutions** may be purchased for a K-12 district or individual school, but must cover 100% of the owned or leased Macs which will have the software installed. Higher Education may purchase for the institution or for an individual department, but must cover 100% of the owned or leased Macs used for instructional purposes by the institution or individual department that require Logic AELP licensing.
- **Logic for Higher Education Students** may be purchased by the Higher Education Institution or a department to cover 100% of the student-owned computers within the institution or department that require Logic AELP licensing.

**CONTENT REDEMPTION CODES:** Logic AELP (for Institution and for Higher Education Students) includes a unique Logic content redemption code AND a unique Mainstage content redemption code for each license purchased. All content codes are redeemable from the Mac App Store.

**Example:** A purchase of 125 licenses (one 25-license bundle and one 100-license bundle) will include 125 unique content redemption codes for Logic AND 125 unique content redemption codes for Mainstage.

**Note:** Higher Education Student content redemption codes are to be assigned by the institution to EACH student for which a license was purchased.

Upon completion of an order, the institution will receive a document via email containing a license agreement and content redemption codes.

#### First Year Enrollment

| Institution  | Product   | Description   | Price     |
|--------------|-----------|---|-----------|
| Institution  | BH283LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (5 licenses)    | 273.00    |
|              | BH284LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (25 licenses)   | 1,098.00  |
|              | BH285LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (100 licenses)  | 3,848.00  |
|              | BH286LL/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>FIRST YEAR*</b> (500 licenses)  | 16,498.00 |
| HiEd Student | BH287LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (5 licenses)   | 412.00    |
|              | BH288LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (25 licenses)  | 1,648.00  |
|              | BH289LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (100 licenses) | 5,773.00  |
|              | BH290LL/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>FIRST YEAR*</b> (500 licenses) | 24,748.00 |

\* First year **institution** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) unique Logic content code for each license purchased and (1) unique Mainstage content code for each license purchased for the institution to redeem from the Mac App Store.

\* First year **student** enrollment includes (1) annual license fee, (1) one-time enrollment fee (equal to 10% of the annual license fee), (1) unique Logic content code for each license purchased and (1) unique Mainstage content code for each license purchased for EACH student to redeem from the Mac App Store.

#### Annual Renewal (for existing AELP customers only)

Existing Logic AELP customers renew license and maintenance coverage by purchasing an Annual Renewal license for their installed base.

*Renewing after an agreement has lapsed for more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Monthly Late Fee" section for more information.*

| Institution  | Product  | Description  | Price     |
|--------------|----------|--|-----------|
| Institution  | D6250Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (5 licenses)    | 249.00    |
|              | D6252Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (25 licenses)   | 999.00    |
|              | D6254Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (100 licenses)  | 3,499.00  |
|              | D6256Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>ANNUAL RENEWAL</b> (500 licenses)  | 14,999.00 |
| HiEd Student | D6251Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (5 licenses)   | 375.00    |
|              | D6253Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (25 licenses)  | 1,499.00  |
|              | D6255Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (100 licenses) | 5,249.00  |
|              | D6257Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>ANNUAL RENEWAL</b> (500 licenses) | 22,499.00 |

#### Monthly Late Fees (for existing AELP customers renewing after an AELP agreement has lapsed)

*AELP customers have up until one month after an AELP agreement has lapsed to renew without incurring a late fee. However, renewing after an agreement has lapsed more than one month requires payment of Late Fees equal to 1/12th of the annual license fee for each month or partial month lapsed (for a maximum of 12 months of late fees), plus the purchase of a new 12-month Annual Renewal license. See the "Annual Renewal" section for more information.*

| Institution  | Product  | Description  | Price    |
|--------------|----------|--|----------|
| Institution  | D6259Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (5 licenses)    | 21.00    |
|              | D6263Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (25 licenses)   | 83.00    |
|              | D6267Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (100 licenses)  | 292.00   |
|              | D6271Z/A | Logic License (with Mainstage) & 12 mos. Maint. - Institution, <b>MONTHLY LATE FEE</b> (500 licenses)  | 1,250.00 |
| HiEd Student | D6261Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (5 licenses)   | 31.00    |
|              | D6265Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (25 licenses)  | 125.00   |
|              | D6269Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (100 licenses) | 437.00   |
|              | D6273Z/A | Logic License (with Mainstage) & 12 mos. Maint. - HiEd Student, <b>MONTHLY LATE FEE</b> (500 licenses) | 1,875.00 |



# Apple Education Licensing Program (AELP)

Education, Collegiate Purchase Program Premier

**January 19, 2012**

## Apple Education Volume Licensing Program

### FileMaker Bento

#### Bento Volume Licensing

The minimum order for Bento Volume Licensing (VLA) is 10 seats of software licenses per transaction with a single ship-to address.

#### Bento K-12 School Site Licensing

Available only for U.S. K-12 Education Institutions, permitting the installation of the software on up to 500 computers owned or leased by the school for use by enrolled students, faculty, teaching assistants and administrators at a single site. In addition, the Agreement allows installation of the software on up to 50 additional computers under the direct control of faculty and teaching assistants for use at the site or elsewhere, solely for the purpose of creating and revising lessons for use in classrooms located at the site.

#### Electronic License Delivery

FileMaker licensing is delivered via electronic download (separate media purchases are not required). Customers will receive an email with the following: (1) A link to the download of the PDF license certificate which will contain the license keys for product installation and will need to be printed before installing the product; and (2) A link to the software download.

|             |           |   |        |
|-------------|-----------|---|--------|
| Institution | H1852LL/A | FileMaker Bento 4 Academic VLA 10-99 Seats (price per seat)                       | 29.00  |
|             | H1850LL/A | FileMaker Bento 4 Academic VLA 100-999 Seats (price per seat)                     | 19.00  |
|             | H1848LL/A | FileMaker Bento 4 Academic VLA 1000+ Seats (price per seat)                       | 9.00   |
|             | H1854LL/A | FileMaker Bento 4 K-12 School Site License (price per individual school location) | 249.00 |

### QuickTime Pro

Software is downloaded separately. Upon completion of your QuickTime Pro Volume Purchase order, the institution will receive a document containing the serial key for each QuickTime Pro Key in your order.

NOTE: The total number of serial keys purchased on a single transaction with a single ship-to address may be combined to meet the minimum requirements required for a volume pricing tier.

|             |          |   |       |
|-------------|----------|---|-------|
| Institution |          |   |       |
| MAC         | D3727Z/A | QuickTime 7 Pro Mac Volume Purchase, 1-9 Keys (price per key)     | 29.99 |
| MAC         | D3374Z/A | QuickTime 7 Pro Mac Volume Purchase, 10-99 Keys (price per key)   | 27.99 |
| MAC         | D3375Z/A | QuickTime 7 Pro Mac Volume Purchase, 100-999 Keys (price per key) | 24.99 |
| MAC         | D3376Z/A | QuickTime 7 Pro Mac Volume Purchase, 1000+ Keys (price per key)   | 19.99 |
| WIN         | D3728Z/A | QuickTime 7 Pro Win Volume Purchase, 1-9 Keys (price per key)     | 29.99 |
| WIN         | D3377Z/A | QuickTime 7 Pro Win Volume Purchase, 10-99 Keys (price per key)   | 27.99 |
| WIN         | D3378Z/A | QuickTime 7 Pro Win Volume Purchase, 100-999 Keys (price per key) | 24.99 |
| WIN         | D3379Z/A | QuickTime 7 Pro Win Volume Purchase, 1000+ Keys (price per key)   | 19.99 |

This price list supersedes all previous price lists.

Products and prices listed are subject to availability and are subject to change without notice.

All prices are per license, per seat or per unit.